Washington Beer Commission Commissioner's Meeting Minutes 7/14/2020 1:00pm

Location: Conference Call

In Attendance: Eric Radovich, Allen Rhoades, Meghann Quinn, Dave Leonard, Heather Brandt, Julie

Johnson, Matt Russell, Tyler Allott

- 1. Chairman Report
  - a. Approve of minutes from May 12, 2020
    - i. Approved
- 2. Finance Committee Report
  - a. WBC Balance Sheets through June 30, 2020
    - i. \$25,000 in the bank
  - b. Financial Details as of July 14, 2020
    - i. \$2,500 to keep the lights on per month
    - ii. If assessments come in, we will be able to keep the lights on through the end of the year
  - c. Radovich Communications PPP Loan ended
    - i. Was able to use this to pay Matt, Tyler and Seaver for the months of May & June
  - d. WSDA \$75k assistance still pending
    - i. If congress approves the federal aid, this money will help WBC get to June 2021
  - e. Brewery Production Assessments invoiced in July
    - i. \$38,000 billed out to breweries
    - ii. \$6,000 received so far
    - iii. Breweries making less than 500 barrels of beer have not been billed yet will be sent out next week
  - f. Radovich Communications Letter of intent to extend contract
    - i. Looking to extend the Radovich Communications contract the length of time that Radovich Communications goes unpaid through these times
    - ii. WBC Board agrees and will write a formal letter stating these terms
- 3. Executive Director Report
  - a. Media spokesperson for industry as needed (<u>KUOW</u>, <u>Lens</u>, <u>Seattle Times</u>, 1889 Magazine)
    - i. Breweries are hoping to get to Phase 3 or 4 by the end of the summer to bring in more income with higher capacity
    - ii. During this pandemic, three breweries have closed
      - Pyramid Brewing (Seattle), Dreadnought Brewing (Monroe) & Gallagher's U-Brew (Edmonds)
    - iii. During this pandemic, three breweries have opened
      - Sig Brewing (Tacoma), Formula Brewing (Issaquah) & Otherlands Beer (Bellingham)
  - b. Virtual Brewers Festival
    - i. More than 300 attendees logged in to view the show
    - ii. Raised \$1,400 for the Washington Brewers Guild

- iii. 60 breweries participated in the event with Thank You videos and Keg Toss videos
- c. Visit 100 Breweries for connectivity, social media. Gas/Beer funded at \$0.57.5 per mile?
  - i. Motion to have WBC staff log miles while visiting breweries statewide and reimburse them at \$0.57.5 per mile
    - 1. Motion approved unanimously
- d. WBG Update
  - i. Took an Economic Disaster Loan
    - 1. Able to pay Annie full time and Tamara part time to keep the WBG afloat
  - ii. New WBG President Greg Brandt Iron Goat Brewing
- 4. Tasting Festivals Update
  - a. Bremerton, July 17-18 cancelled
  - b. Spokane, September 25-26 discuss today and announce
    - i. Matt Russell listened to a call from a health advisor from Spokane County Health Board about when events can happen again in Spokane
      - 1. Spokane County Health Board said the likelihood of having events in the Spokane area in the foreseeable future are highly unlikely
      - 2. All big events in the Spokane area through the fall has been cancelled
    - ii. WBC Board has come to the conclusion to cancel the 2020 Inland NW Craft Beer Festival in late September.
- 5. Mobile App/Web Site/Social Media
  - a. Mobile App Numbers
    - i. App Downloads: 16,419
    - ii. Total Stamps Collected all time: 171,971
    - iii. Total WABL Stamps Collected in 2019: 56,832
  - b. Social Media

i. Facebook: 12,303ii. Twitter: 9,759iii. Instagram: 14,157

c. WABL

i. WABL Members: 1,647

ii. 2019 WABL Prize Redemptions

20 Stamp: 794
50 Stamp: 608

- 6. New Business
  - a. WBC Staff Members will work on going to breweries statewide to figure out what we can do to help breweries in need
    - i. Take photos/videos, share beer releases, any new news
- 7. Adjourn 1:55pm WBC Meeting Calendar: September 15, 1pm-4pm (Strategic Planning?), November 17 (2021 Budget)